



LenderLive Acquires Walz Group

DENVER – June 1, 2015 – LenderLive, a Denver-based, end-to-end mortgage services provider, announced today that it has completed the acquisition of Walz Group LLC (“WALZ”), a leading provider of regulatory compliance solutions, full-cycle critical document fulfillment and Certified Mail® Automation. As a result of the transaction, WALZ will be a stand-alone division of LenderLive, operating under its existing WALZ brand. The current WALZ management team will remain in place, led by founder and president, Rod Walz.

“Rod and his team have built a world-class operation focused on critical communications, compliance, printing and Certified Mail solutions,” stated Rick Seehausen, chief executive officer of LenderLive. “They have also developed an impressive array of patented, proprietary technology, and we are confident that WALZ will be a highly-beneficial addition to the LenderLive platform.”

Founded in 1983, WALZ specializes in solving the array of complex compliance requirements for the consumer financial services industry and providing technology to automate critical correspondence delivery through Certified Mail. The company has a deep understanding of the ever-evolving legal and regulatory requirements to properly deliver notices of default, loss mitigation and other servicing-related borrower correspondence. The company currently serves six of the top 10 mortgage servicers, four of the top 10 vehicle finance companies and more than a quarter of the Fortune 100 corporations. WALZ’ primary services include:

- Compliance solutions that include monitoring, reporting, comprehensive review and implementation of legislative and regulatory changes at the state and federal level.

- Compliance operationalized throughout the entire process of preparation, production and fulfillment of critical communications.
- Certified Mail Automation that provides easy-to-use technology and forms to manage the entire mailing and returns process.

“We chose LenderLive and Aquiline Capital Partners for their tremendous experience in mortgage and financial services; their ability to invest in our product and service offerings; and their shared focus on delivering exceptional client service and value,” stated Walz. “They will provide us with strategic and financial guidance, expanded resources and technology, as well as increased partnership opportunities.”

The acquisition will result in a uniquely comprehensive set of end-to-end services and products combining compliance, data management, back-office technologies, critical document management and fulfillment for highly regulated industries. LenderLive has also identified immediate synergies between LenderLive’s GuardianDocs™ business line and WALZ in the areas of loss mitigation and default services, and using the WALZ solutions in mortgage origination.

“The combined capabilities of GuardianDocs and WALZ will provide elegant solutions to today’s complex life-of-loan challenges,” Seehausen noted.

No other terms of the transaction were announced.

About Walz Group LLC

Walz Group is the leading provider of regulatory compliance solutions, critical document management and USPS® Certified Mail for over 3,000 of the nation's premier financial institutions, mortgage servicers, vehicle finance companies, foreclosure attorneys/trustees, law firms, insurance companies and other highly regulated industries facing stringent and ever-changing compliance requirements. From small businesses to Fortune 100 companies, WALZ provides a comprehensive suite of tools, compliance advisory services and critical document management that allows customers to remain

compliant while retaining flexibility, confidentiality and control over sensitive data and documents. Walz Group is based in Temecula, California with satellite facilities in San Diego, California and Phoenix, Arizona. For more information, please visit: www.walzgroup.com.

About LenderLive

LenderLive is a domestic-based mortgage services provider, and a portfolio company of Aquiline Capital Partners LLC, www.aquiline-llc.com. Through its six service offerings – [outsource services](#), [correspondent lending](#), [loan servicing](#), [document services](#), [settlement services](#) and [due diligence](#) – LenderLive offers the scale, experience, and security to support its clients' origination, servicing and loan purchase operations. From large-scale, centralized operations centers, the company provides services to financial institutions of all sizes on a national basis. With tens of millions of transactions processed through its expansive service offering, LenderLive offers the vision, expertise and innovation on which financial institutions can rely. For more information about the company and its services please visit www.lenderlive.com.

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